



# THE EVOLUTION OF MSPS: PIONEERED BY TEAM MED GLOBAL



Since its inception in 2007, TMG has been the recognized leader in the Medical Staff Services field. Here's a snapshot of how the MSP role has changed over the past 17 years.

## MSP Competency

- **THEN:** Focused on 4 Core Competencies: credentialing, privileging, performance improvement, compliance.
- **NOW:** Expanded competencies encompassing a wide array of healthcare management and technology skills.

## Job Setting Diversification

- **THEN:** Limited to traditional hospital settings.
- **NOW:** Diverse environments including CVOs, health plans, provider enrollment, provider networks, telehealth, private practices, large healthcare systems, licensure, healthcare quality, and compliance.

## Technology Integration

- **THEN:** Voicemail and physical mail were the primary communication tools.
- **NOW:** Digital communication mastery - email, texts, faxes, intranets, internet, artificial intelligence, credentialing software platforms, virtual meeting platforms, and chat systems.

## Data Management and Healthcare

- **ROLE EXPANSION:** From simple data handling to advanced data analysis for healthcare quality, competence evaluation, and reimbursement optimization.

## Provider Enrollment Evolution

- **THEN:** Straightforward enrollment processes.
- **NOW:** Navigating complex regulations and health plan requirements, as well as staying up-to-date with payer monitoring.

## Team Med Global's Contributions

- **EDUCATION:** Established specialized training for aspiring and seasoned MSPs.
- **INNOVATION:** Developed comprehensive competency models and educational programs for advancement in executive MSP positions.
- **SUPPORT:** Created support networks for ongoing MSP development.

## Looking Forward: The Future of MSPs

- **CONTINUOUS EVOLUTION:** Adapting to technological advancements and changing healthcare landscapes.
- **ONGOING TRAINING:** Emphasis on continuous learning, and hard and soft skill development.

## 3 WAYS TMG FUELS THE MSP PROFESSION



**TMG University** trains, crosstrains, and uptrains MSPs to ensure knowledge, skill, and workflow alignment.



**TMG Consulting** transforms Medical Staff Services to reimagine structure, streamline job functions, and enhance efficiency.



**ProVISIONary Staffing** provides MSPs with opportunities to find right-fit positions.

