

CACTUS  
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**“MSP COMPETENCY - Know Where you are Going”**

Dear Colleagues,

Well, did you do it? Did you take the risk in learning how you can become a more effective MSP? How did you do with your first MSP professional development, self-exploration exercise, (“Being Real about the Kind of MSP You Are”)? Did you reach out and secure those objective opinions from valued colleagues or from others whom opinions you respect? Did you take the time to reflect on your strengths and then identify the things you want to improve?

**PRINCIPLE #2 – KNOW WHERE YOU ARE GOING**

The findings of this type of revealing exercise will light your path to moving you to your next steps in your professional development journey – “Know where you are going!”

When you analyze your self-assessment results, and those from your objective partners, you can place these results into three core categories or in your MSP professional development toolbox:

- 1) “Personal Development” – finding your value, purpose and balance as an MSP;
- 2) “Career Development” – developing or updating your resume, curriculum vitae, bio and MSP performance profile; and
- 3) “Technical/Skills Development” – learning more about the theory and practical applications of MSP core competencies, i.e. credentialing, privileging, compliance, performance improvement, operations, information management, etc.

Each of these categories makes up the MSP developmental framework, which I created and named, and is now referred to as, MSP Competency Network™

The MSP Competency Network™ is a leading industry initiative that provides to every MSP the opportunity to design and participate in personalized individual, partnership or group education, training and mentorship sessions. These customized sessions, using all available modalities, are designed exclusively for MSPs desiring or directed to pursue competence in the Medical (Staff) Services Profession. So, what key area(s) of MSP development does your roadmap lead? What is in your toolbox? To get help in customizing your professional development plan, contact me at [donna@teammedglobal.com](mailto:donna@teammedglobal.com) or 618.830.0057.

**Next month, don’t miss the 3<sup>rd</sup> and final principle in this series:** In December, I will offer the last article of this series in MSP Professional Development. To close out this valuable grouping of articles specifically related to the development of MSPs and strategies that will enhance our profession, I will introduce Principle #3, “Develop your Personal Vision, Mission and Value.”

Until next we speak...SMILE